

# BOS, an economical end-to-end subscription service for mobile devices with a-la-carte options

With more organisations now focused on digital transformation as a way to tear down legacy technology approaches, the opportunity has never been greater to leverage mobile as a deeply integrated part of business strategy. However, device management is a significant resource drain for IT. Security, costs, managing the growing mix & number of devices, and coping with refresh cycles are the top challenges in dealing with devices. At Econocom, we designed BOS – *Business Optimisation Services* – an economical mobile subscription with end-to-end services, fully customisable, reducing IT workload and offering a predictable device cost model.

#### **BOS STANDARD PACKAGE**



Latest Mobile Devices





Device Enrolment Programme



Delivery



Next day swap warranty



Collection, wiping and recycling



FLEXIBILITY







### 24-month subscription

#### **FLEXIBILITY**

CHF 1.50 / month / device per option

- > Estate increase
- > Early return
- > Digital refresh
- > Device transfer management
- > Device retention

## econocom

# A-LA-CARTE OPTIONS Mix & match to only pay for what you need

#### PEACE OF MIND

- > Old kit collection
- > Device preparation & accessories
- ➤ Training
- > Insurance

#### PERFORMANCE

- > Asset Management Tool
- > MDM Management
- Help Desk
- > Network
- > Applications



#### A MOBILE SUBSCRIPTION WITH END-TO-END SERVICES - 24-month subscription:



iPhone 8
64GB
CHF 27.50 / month\*
Inc. services

iPad Wi-Fi
32GB
CHF 12.70 / month\*
Inc. services

#### — DID YOU KNOW? –

Current pricing for an iPhone 8 64GB is CHF 772.65 exc. VAT

Our 24-month BOS subscription is more competitive and includes **services**.

Sounds like a no brainer!

#### INC. SERVICES -

- √ Delivery
- √ DEP
- 24-month next day swap warranty
- Collection
- Wiping
- √ Recycling

Adjust your estate over time to match your headcount:

- +CHF 1.50 / month to increase your estate by 20% in year 1 (stay co-terminus)
- +CHF 1.50 / month to return 33% of your devices anytime after year 1
- +CHF 1.50 / month to refresh 50% of your kit at the end of year 1 (start a new agreement)
- +CHF 1.50 / month to transfer 25% of your devices from previous to new staff at any time
- +CHF 1.50 / month to keep up to 5% of assets at the end of the contract

As soon as we heard about BOS, we could instantly see the opportunities that it could afford us as a forward-thinking business.

We wasted no time in signing up and were delighted to see the devices arrive at our doorsteps just three days later."

> - Sarah Mitten, Head of Finance at Wiggin LLP







\*24-month subscription. Price is ex-VAT and per device per month, based on 100 devices.

Curious? Visit www.chooseyourbos.ch and let your BOS adventure begin!



